

## Message Text

UNCLASSIFIED

PAGE 01 STATE 073205  
ORIGIN AGRE-00

INFO OCT-01 EUR-12 ISO-00 EB-08 COME-00 TRSE-00 OPIC-06  
AID-05 L-03 SS-15 SP-02 CIAE-00 INR-10 NSAE-00  
OMB-01 /063 R

DRAFTED BY AGRIC/FAS:FMD:O AND P:JFLANKFORD  
APPROVED BY EUR/EE:N G ANDREWS  
AGRIC/FAS:DAA/FMD;JDMINYARD  
GRIC/FAS:AO:REULER  
AGRIC/FAS:MSD:ERBEVIS  
UR/EE:S FROMOWITZ

-----084126 222005Z /43

R 220106Z MAR 78  
FM SECSTATE WASHDC  
TO AMEMBASSY BELGRADE  
AMEMBASSY BERLIN  
AMEMBASSY BUCHAREST  
AMEMBASSY BUDAPEST  
AMEMBASSY PRAGUE  
AMEMBASSY VIENNA  
AMEMBASSY WARSAW  
AMEMBASSY SOFIA  
INFO AMEMBASSY ATHENS

UNCLAS STATE 073205

FOR AGRICULTURE

E.O. 11652: N/A

TAGS: EAGR, XH

SUBJECT: NSPA MEAL EXPORT DEVELOPMENT COMMITTEE MEETINGS  
FOR EAST EUROPEANS

1. SIX MEMBERS SUBJECT NATIONAL SOYBEAN PROCESSORS ASSOCIA-  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 073205

TION (NSPA) COMMITTEE PLUS KEN BADER, AMERICAN SOYBEAN  
ASSOCIATION, HUDSON, IOWA, AND JIM LANKFORD, USDA/FAS/W,  
SCHEDULED TO HOLD SEPARATE MEETINGS WITH EUROPEAN SOYBEAN  
MEAL TRADE IN LONDON, PARIS, BRUSSELS, AND VIENNA DURING  
WEEK MAY 8-12, 1978. MEMBERS OF NSPA COMMITTEE ARE  
DON LEAVENWORTH, VP, CARGILL (CHAIRMAN OF COMMITTEE);  
JACK LANGSDORF, VP, CENTRAL SOYA; RICHARD BELL, EXEC. VP,

RICELAND FOODS; C. LOCKWOOD MARINE, GVP, CENTRAL SOYA;  
LOWELL K. RASMUSSEN, PRES.-GEN. MANAGER, HONEYMEAD; AND  
SHELDON HAUCK, PRES., NSPA.

2. AT REQUEST OF COMMITTEE MEMBERS, SHELDON HAUCK WILL BE  
MAKING ALL EUROPEAN ARRANGEMENTS FOR SUBJECT COMMITTEE SUCH  
AS RESERVING HOTEL ROOMS, INVITING TRADE TO MEETINGS, ETC.  
EUROPEAN MEETINGS FOR KEY GOVERNMENT OFFICIALS FROM EACH  
EAST EUROPEAN COUNTRY PLUS IMPORTANT TRADE CONTACTS WILL  
BE HELD IN CLUB ROOM III AT THE INTER. HOTEL IN VIENNA ON  
MAY 11 AND 12. REPRESENTATIVES FROM EACH COUNTRY  
WILL HOLD SEPARATE MEETINGS WITH NSPA COMMITTEE IN SESSIONS  
OF  
APPROXIMATELY TWO HOURS IN LENGTH. AGATTS IN EACH COUNTRY  
ARE INVITED TO ATTEND THE VIENNA MEETINGS. THE AMERICAN  
SOYBEAN ASSOCIATION STAFF IN VIENNA IS ALSO INVITED EXACT  
TIME OF EACH MEETING WILL BE SUPPLIED IN NEAR FUTURE.

3. THE NSPA MEAL EXPORT DEVELOPMENT COMMITTEE WAS FORMED  
IN RESPONSE TO THE NEED EXPRESSED BY USDA SECRETARY BOB  
BERGLAND AND OTHER ADMINISTRATION OFFICIALS FOR INTENSIFIED  
AMERICAN EFFORTS TO EXPAND FOREIGN MARKETS FOR U.S. FARM  
PRODUCTS, PARTICULARLY SOYBEAN MEAL. THE EUROPEAN TRIP  
REPRESENTS ONE MEASURE TAKEN BY THE COMMITTEE. THEY WANT  
TO REVIEW THE MARKET SITUATION, REASONS FOR CHANGING TREND  
IN WORLD SOYBEAN MEAL SHARES, THE BRAZILIAN SUBSIDY, ETC.  
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 073205

FEFAC INVITED NSPA TO VISIT EUROPE AND HOLD DISCUSSIONS  
WITH THE EUROPEAN SOYBEAN MEAL TRADE. INVITATION LISTS  
ARE BEING DEVELOPED BY FEFAC AND EUROPEAN REPRESENTATIVES  
AND CUSTOMERS OF THE U.S. SOYBEAN PROCESSORS AND GRAIN  
COMPANIES. TOM HUGHES, ADMINISTRATOR, FAS/USDA, HAS  
APPROVED PROPOSED TRAVEL BY THE NSPA COMMITTEE. SECRETARY  
BERGLAND IS ALSO AWARE OF NSPA EFFORTS TO EXPAND OUR  
SOYBEAN MEAL EXPORTS TO EUROPE. HAUCK HAS INFORMED USDA  
THAT ATTACHES WILL BE PROVIDED LIST OF INVITEES TO SUBJECT  
MEETINGS AROUND APRIL 10. PLEASE REVIEW SUBJECT  
LIST WHEN RECEIVED AND CABLE NAMES AND ADDRESSES OF ANY  
ADDITIONAL PEOPLE THAT SHOULD BE INVITED TO JAMES  
LANKFORD, INTER. MARKETING DIRECTOR, OILSEEDS AND PRODUCTS,  
FMD, FAS/USDA/W. THIS WILL BE MADE AVAILABLE TO NSPA. VANCE

UNCLASSIFIED

NNN



## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EXPORTS, ITINERARY, MEAL, MEETINGS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE073205  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** FMD:O AND P:JFLANKFORD  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780126-0879  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780337/aaaabesw.tel  
**Line Count:** 108  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 8955c1bf-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN AGRE  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3237329  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** NSPA MEAL EXPORT DEVELOPMENT COMMITTEE MEETINGS FOR EAST EUROPEANS  
**TAGS:** EAGR, XH, US  
**To:** BELGRADE BERLIN MULTIPLE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/8955c1bf-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014